

ENFJ

Extraverted iNtuitive Feeling Judging

ENFJs are the benevolent 'pedagogues' of humanity. They have tremendous charisma by which many are drawn into their nurturant tutelage and/or grand schemes. Many ENFJs have tremendous power to manipulate others with their phenomenal interpersonal skills and unique salesmanship. But it's usually not meant as manipulation -- ENFJs generally believe in their dreams, and see themselves as helpers and enablers, which they usually are.

ENFJs are global learners. They see the big picture. The ENFJs focus is expansive. Some can juggle an amazing number of responsibilities or projects simultaneously. Many ENFJs have tremendous entrepreneurial ability.

ENFJs are, by definition, Js, with whom we associate organization and decisiveness. But they don't resemble the SJs or even the NTJs in organization of the environment nor occasional recalcitrance. ENFJs are organized in the arena of interpersonal affairs. Their offices may or may not be cluttered, but their conclusions (reached through feelings) about people and motives are drawn much more quickly and are more resilient than those of their NFP counterparts.

ENFJs know and appreciate people. Like most NFs, (and Feelers in general), they are apt to neglect themselves and their own needs for the needs of others. They have thinner psychological boundaries than most, and are at risk for being hurt or even abused by less sensitive people. ENFJs often take on more of the burdens of others than they can bear.



TRADEMARK: "The first shall be last"

This refers to the open-door policy of ENFJs. One ENFJ colleague always welcomes me into his office regardless of his own circumstances. If another person comes to the door, he allows them to interrupt our conversation with their need. While discussing that need, the phone rings and he stops to answer it. Others drop in with a 'quick question.' I finally get up, go to my office and use the call waiting feature on the telephone. When he hangs up, I have his undivided attention!

(ENFJ stands for Extravert, iNtuitive, Feeling, Judging and represents individual's preferences in four dimensions characterising personality type, according to Jung's and Briggs Myers' theories of personality type.)

Your Type Preferences

Extravert(72%) iNtuitive(34%) Feeling(19%) Judging(12%)

Functional Analysis Of The ENFJ

Based on Jung's framework of cognitive functions

Extraverted Feeling

Extraverted Feeling rules the ENFJ's psyche. In the sway of this rational function, these folks are predisposed to closure in matters pertaining to people, and especially on behalf of their beloved. As extraverts, their

contacts are wide ranging. Face-to-face relationships are intense, personable and warm, though they may be so infrequently achieved that intimate friendships are rare.

Introverted iNtuition

Like their INFJ cousins, ENFJs are blessed through introverted intuition with clarity of perception in the inner, unconscious world. Dominant Feeling prefers to find the silver lining in even the most beggarly perceptions of those in their expanding circle of friends and, of course, in themselves. In less balanced individuals, such mitigation of the unseemly eventually undermines the ENFJ's integrity and frequently their good name. In healthier individuals, deft use of this awareness of the inner needs and desires of others enables this astute type to win friends, influence people, and avoid compromising entanglements.

The dynamic nature of their intuition moves ENFJs from one project to another with the assurance that the next one will be perfect, or much more nearly so than the last. ENFJs are continually looking for newer and better solutions to benefit their extensive family, staff, or organization.

Extraverted Sensing

Sensing is extraverted. ENFJs can manage details, particularly those necessary to implement the prevailing vision. These data have, however, a magical flexible quality. Something to be bought can be had for a song; the same something is invaluable when it's time to sell. (We are not certain, but we suspect that such is the influence of the primary function.) This wavering of sensory perception is made possible by the weaker and less mature status with which the tertiary is endowed.

Introverted Thinking

Introverted Thinking is least apparent and most enigmatic in this type. In fact, it often appears only when summoned by Feeling. At times only in jest, but in earnest if need be, Thinking entertains as logical only those conclusions which support Feeling's values. Other scenarios can be shown invalid or at best significantly inferior. Such "Thinking in the service of Feeling" has the appearance of logic, but somehow it never quite adds up.

Introverted Thinking is frequently the focus of the spiritual quest of ENFJs. David's lengthiest psalm, 119, pays it homage. "Law," "precept," "commandment," "statute:" these essences of inner thinking are the mysteries of Deity for which this great Feeler's soul searched.

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ENFJ Career Choices

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Judging(12%)**

ENFJs often find themselves in occupations that require good interpersonal skills to establish productive collaboration as well as to establish or maintain effective work processes. ENFJs are one of the most "universal" personality types and they build successful careers in a broad range of organizations and occupations. There are many ENFJs found in mid- and high-rank management roles. Sales, various social services, counseling, teaching, healthcare, community care as well as legal and paralegal services are just some of the examples of favorable occupations for ENFJs.



Jung Career Indicator™ determines occupations and areas in which people of your type find themselves most fulfilled and content, are most successful, and in which they are likely most represented. The following listing includes examples of areas of occupation suitable from a personality type standpoint. Search of educational institutions* that might be offering a relevant degree or training is also provided. The listing factors in the expressiveness of the four traits of your personality type: Extravert(72%) iNtuitive(34%) Feeling(19%) Judging(12%). Therefore,

ENFJ type persons with different expressiveness scores might get a somewhat different list. Areas of occupation that are more aligned with your result appear first. Click occupation names to request information about programs.

THE LINKS BELOW INCLUDE MATCHING SCHOOL ADS

Social Services

[Counseling](#)

[Psychology](#)

[Social Work](#)

[Education](#)

Health and Medicine

[Physician](#)

Technical/Science

[Science \(technical\)](#)

[Computer Science and Software Engineering](#)

Management

[Management](#)

[Fashion Merchandising](#)

[Politics](#)

ENFJ Entrepreneur?

In fact, anyone can be an entrepreneur. There are many factors influencing how successful an entrepreneur can be, and your personality preferences is one of the very important ones. Identifying a line of business and size that fits your **entrepreneurial personality preferences** helps mitigating risks and

increasing chances of being more successful and more content. Determine most favorable for you size and kinds of businesses and franchises with [Entrepreneur Quiz](#) ».

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Career Choices and Risk Attitudes



One of the main reasons for difficulties in a career is inconsistency between person's natural risk attitudes (like risk aversion or, on the contrary, risk seeking) and career steps they are taking. This inconsistency leads to stress and emotional discomfort, reduces confidence in your own abilities, adversely affecting your career. Take the [Risk Attitudes Quiz](#) to understand your risk type and gain additional insights.

Risk Attitudes Quiz comes in handy when considering a job or changing the course of your career, especially if you:

- lack self-confidence which is keeping you from taking the next step toward your dream job.
- are over-analytical and cannot stop debating alternatives.
- are looking to achieve sustainability in your career.
- change your course too often and want to find out the potential cause for that.

Take the **Risk Attitudes Quiz »** to see if the career decisions you make are in line with the risk attitudes that match your personality.

Education Tips

- Education is a huge investment of time and money so be ready to **ask a lot of questions** of any college or university you are considering. Therefore, create a list of questions and take notes as you get your answers while talking to an enrolment advisor or when signing up and requesting information.
- Be wary of any school that is unable to or refuses to answer any of your questions. A degree is a long-term commitment and choosing a college or university that understands and can meet your needs should be one of your top priorities.
- Sign up and **request information from several schools** so that you can compare and, if possible, negotiate more favourable conditions.
- There is no such thing as the "perfect" college or university. Stay open minded and realize that any number of schools may be a good fit for you and provide you with the degree and student services that you need.

Important aspects you should pay attention to include:

- School's accreditation
- Financial aid offered
- Tuition and fees. What's included and what isn't. Payment plans.
- Student services available
- Instructors 'credentials
- How tests are administered
- Time required to complete the program
- How long the program has been offered and how many students have enrolled
- Key dates
- Any requirements or pre-requisites